

## **Sales to Romania+Moldova**

**My name is Cristian-Mihai FĂGĂDAR and legal representative of general trade agency EuroAgent in Bucharest, Romania (agency for Food and non-Food field)**

**Please accept my proposal to be represented in Romania by my company acting as sales commission Agent covering Romania and Republic of Moldova.**

**On this territories we deliver:**

- market entry services for Romania and Moldova
- sales commission services- see on [www.euroagent.ltd](http://www.euroagent.ltd) our offer in draft tab
- compliance with law for labels
- translation services in conformity with EU regulations
- market survey and business plan

### **SERVICES**

**Keep in mind that we offer international sales agency services.**

**Targeted clients are:**

- Food and non-Food Chain shops
- big resellers.

**Your goods can be branded , private label or bulk products .**

**All contracts will be signed between clients and your company.**

**Logistic services can be provided by multinational companies (Gebruder Weiss, Delamode , Tibett , Norbert- Dentressangle - XPO , Parmafrost, F. Gallasini ,etc).**

### **Applicable law for EU agents**

**Council Directive 86/653/EEC of 18 December 1986**

### **MARKET PREVIEW**

**Big chains shops develop very fast in Romania.Romanian chains cover 500 cities in Romania now. Day after day are opened new shops .**

**It is a market of about 20 Billion euros yearly ( <http://universulderetail.ro/> ) .**

**Remember that Romanian VAT=9% for all Food items and 19% for non-Food items.**

**Romanian chains consist of more then 4000 shops**

**Republic of Moldova's chains are followings**

**Metro CC , Kaufland , Auchan, Carrefour, Selgros CC , Cora Hypermarket ,Delhaize Mega Image, Lidl , Rewe Penny , Profi Rom Food meaning international key accounts.  
Non-food chains are ( DIY ) : Dedeman , Leroy Merlin , Bricodpot , Praktiker , Arabesque , Mr Bricolage , Hornbach , Kika , JYSK , etc.**

**Metro Cash&Carry, Kaufland, Fourchette, Linella, Unimarket, Green Hills and our company can manage the sales to these clients.**

### **AGENCY remuneration**

**Market entry /Startup/Agency/Sales commission territories**

**1% for Agency**

**Clients**

**Romania + Moldova**

**chains**

### **SAMPLES to**

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